



# SEP Successes

Karen Rantamaki, P.E.

State Energy Manager

State of New Hampshire

Department of Administrative Services

September 13, 2016

*NASEO Annual Meeting*

# NH - ESPC Champions Toolkit

## New Hampshire's Challenges

- Limited Capital Funds
- Lots of Energy Saving Potential
- Limited Energy Staff
- Stringent Energy and Fossil Fuel Reduction Goals



# NH - ESPC Champions Toolkit

## New Hampshire's Resources

- Network of Energy Coordinators
- Enabling Legislation for ESPC
- Ball was Rolling with Pilot Projects



# NH - ESPC Champions Toolkit

## NH Joins ESPC Accelerator in Early 2016

- Do more projects with limited resources
- Have agencies take ownership of projects
- Have SEM Office act as technical support

## What We Needed to Do

Provide agencies with enough information and the right tools so that they could generate, facilitate and complete more energy saving projects.



# NH - ESPC Champions Toolkit

## Toolkit Components

### **Leadership Tools**

- Overview Presentation – Champions
- Overview Presentation – Agency Leadership

### **Champion Tools**

- Introductory Memo
- UPGRADE Plan
- UPGRADE Reminder
- Leadership Engagement Presentation
- Project Implementation Checklist



# NH - ESPC Champions Toolkit

## UPGRADE

- U** Use benchmarking data to identify potential projects
- P** Plan potential improvements for the next 2-3 years
- G** Go visit the proposed buildings to talk to the facilities team
- R** Recommend potential Energy Conservation Measures
- A** Assemble a project team
- D** Develop a project description
- E** Engage agency leadership



# NH - ESPC Champions Toolkit

## Next Steps

- Meeting one-on-one with Energy Coordinators
- Planning to convene group semi-annually
  - Annual State Energy Conference (spring)
  - Fall meeting
- Present to Commissioners' Group

## Goals

- Make ESPC “Business as Usual”
- Keep Energy Coordinators engaged
- Complete more energy saving upgrades!



# NH - ESPC Champions Toolkit

## Questions?

Karen Rantamaki  
State Energy Manager  
NH Department of Administrative  
Services  
(603) 271-2698  
[Karen.rantamaki@nh.gov](mailto:Karen.rantamaki@nh.gov)

